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Question and Quotation #3

Question:

According to the article, the author mentioned that the proposal is primarily a persuasive document. After reviewing the suggestion to the organization of proposal, I wonder what if there is significant lack of the solution I am promoting? Is there a good way to balance the parts of advantages and insufficiencies?

Quotation:

To some extent, it depends on the type of proposal. However, most

proposals cover the following areas in this order using some variation

on these headings:

**π**π Problem Statement/Background

**π**π Methods/Procedures

**π**π Qualifications/Resources

**π**π Work Schedule

**π**π Budget

After reading this part, I understand the basic structure of writing a proposal. Writing a proposal is a necessary skill in the working environment. With this structure, engineers can have more possibility to get an approve with their proposal.